



MARINA DEL REY

convention and visitors bureau

2018 BOOKING INCENTIVE



SAVE UP TO \$2,000 ON YOUR NEXT MEETING!

\$2,000 for 701+ room nights

\$1,750 for 601-700 actualized rooms

\$1,500 for 501-600 actualized rooms

\$1,250 for 401-500 actualized rooms

\$1,000 for 301-400 actualized rooms

\$750 for 201-300 actualized rooms

\$500 for 50-200 actualized rooms

\$250 for 25-49 actualized rooms

TO QUALIFY

- RFPs must be sourced through the Mdr CVB
- Room nights must be booked at one of Mdr's 5 hotels
- For new bookings not held in the past year in Mdr
- Rooms already booked or contracted are ineligible
- Room nights must actualize by December 31, 2020
- Contract must be signed by December 31, 2018
- A copy of the signed contract is required
- Incentive program may end at any time without notice

HOTELS

- Marina del Rey Marriott 370 rooms
- Ritz-Carlton, Marina del Rey 304 rooms
- Marina del Rey Hotel 164 rooms
- Hilton Garden Inn 136 rooms
- Jamaica Bay Inn 111 rooms



For more information or to submit your RFP, contact Lawrence Stafford, Business Development Manager, at 310-306-9900 or lstafford@visitmarinadelrey.com.

visitmarinadelrey.com