



AWARDS OF EXCELLENCE

MARINA DEL REY CONVENTION & VISITORS BUREAU

First-Time Winner

Located in the heart of the beautiful Los Angeles coastline and only four miles from LAX Airport, Marina del Rey is making waves as the premier meetings destination in Southern California.

Views of golden sunsets alighting the tranquil harbor can be enjoyed from waterfront event space and restaurants in every corner of this quaint seaside community.

"Marina del Rey is a great option for meeting planners looking for value, quality, convenience and a prime location," says Janet Zaldua, CEO of the Mdr CVB. "Our hotels have all recently undergone renovations and offer rates that are very competitive with other destinations on L.A.'s Westside."

Waterside Meetings

With more than 100,000 square feet of waterfront meeting space and 1,100 hotel rooms, the marina is equally appealing to high-end corporate business programs as it is to tech industry powerhouses that want a laid-back but trendy meeting destination.

Traditional meeting space takes a back seat to creative waterside options, such as outdoor reception lawns with 360-degree harbor views or a rooftop ballroom with floor-to-ceiling windows overlooking the coast.

No visit to the marina is complete without some time on a boat, and having your opening reception, client party or

seminar at sea on a private luxury yacht is the perfect way to make a splash with your next corporate function.

Recreation

Marina del Rey's plentiful recreation options make for exciting teambuilding and pre/post-function entertainment. Treat your delegates to a parasailing or sportfishing excursion, group kayaking or stand-up paddleboarding, a dining or cocktail harbor cruise, beachside biking, water yoga or a sailing regatta.

Tourist Attractions

With Marina del Rey as a home base for your group event, you're within a short drive to L.A.'s popular tourist attractions — the world-famous Venice Beach and Santa Monica are right next door.

And after a busy day, there's no better place to come back to than any of the marina's six waterfront hotels, all of which offer sparkling harbor views.

Special Incentive

Meeting planners can save up to \$2,000 by booking a program or event in the marina.

The Marina del Rey CVB offers a special incentive for groups with more than 25 rooms.

For details, go to visitmarinadelrey.com/groups. **C&IT**



LAWRENCE STAFFORD
Business Development Manager

4551 Glencoe Avenue, Suite 260
Marina del Rey, CA 90292
310-306-9900
lstafford@visitmarinadelrey.com
www.visitmarinadelrey.com/groups

Citywide Facts and Features

Guest Rooms: 1,100 guest rooms throughout the marina

Meeting Space: More than 100,000 square feet of event space throughout the marina

Special Services & Amenities: Pre/post-function entertainment includes yacht cruises, waterfront dining, beachside biking, kayaking and other fun in the sun.

2019 BOOKING INCENTIVE



SAVE UP TO \$2,000 ON YOUR NEXT MEETING!

Plus earn American Express gift cards for team-building rewards.

\$2,000 for 701+ actualized rooms + eight \$25 gift cards

\$1,750 for 601-700 actualized rooms + seven \$25 gift cards

\$1,500 for 501-600 actualized rooms + six \$25 gift cards

\$1,250 for 401-500 actualized rooms + five \$25 gift cards

\$1,000 for 301-400 actualized rooms + four \$25 gift cards

\$750 for 201-300 actualized rooms + three \$25 gift cards

\$500 for 50-200 actualized rooms + two \$25 gift cards

\$250 for 25-49 actualized rooms + one \$25 gift card

TO QUALIFY

- RFPs must be sourced through the MdRCVB
- Room nights must be booked at one of MdR's 5 hotels
- For new bookings not held in the past year in MdR
- Rooms already booked or contracted are ineligible
- Offer exclusive to HelmsBriscoe Associates
- Room nights must actualize by December 31, 2021
- Contract must be signed by December 31, 2019
- A copy of the signed contract is required
- Incentive program may end at any time without notice
- Gift card incentives to be used as team-building awards for meeting participants and at the discretion of the program manager or director

HOTELS

- | | |
|--------------------------------|-----------|
| • Marina del Rey Marriott | 370 rooms |
| • Ritz-Carlton, Marina del Rey | 304 rooms |
| • Marina del Rey Hotel | 164 rooms |
| • Hilton Garden Inn | 136 rooms |
| • Jamaica Bay Inn | 111 rooms |



For more information or to submit your RFP, please contact Lawrence Stafford,
Business Development Manager, at 310-306-9900 or lstafford@visitmarinadelrey.com

visitmarinadelrey.com